

Vernon Memorial Hospital
507 South Main Street
Viroqua, WI 54665
(608) 637-2101

Type: GMS
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Vernon
Analysis Area: Southwestern (5B)
Volume Group: 4

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 4		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	171%	57.4%	2.98	54.5%	3.13	50.4%	3.39	93.6%	1.83
Obstetrics	104%	39.6%	2.62	33.3%	3.12	30.6%	3.39	33.6%	3.09
Pediatrics	. %	48.0%	.	29.9%	.	22.2%	.	. %	.
Total hospital	161%	55.9%	2.89	46.8%	3.45	47.3%	3.41	78.6%	2.05
Average Census (Patients)									
Adult medical-surgical	10.3	30.4	0.34	15.5	0.66	16.9	0.61	10.3	1.00
Obstetrics	1.0	3.9	0.27	1.9	0.55	1.8	0.58	1.3	0.77
Pediatrics	0.0	1.8	0.00	0.9	0.00	0.1	0.00	0.0	.
Total hospital	11.3	55.4	0.20	28.1	0.40	23.1	0.49	11.8	0.96
Average Length of Stay (Days)									
Adult medical-surgical	2.9	3.9	0.73	3.4	0.85	3.4	0.86	3.0	0.96
Obstetrics	2.3	2.4	0.96	2.3	0.98	2.3	1.01	2.2	1.06
Pediatrics	.	2.4	.	2.6	.	2.1	.	.	.
Total hospital	2.8	4.3	0.65	3.8	0.75	3.5	0.81	2.9	0.98
Surgical Operations									
Inpatient	205	1,424	0.14	465	0.44	639	0.32	220	0.93
Outpatient	577	3,187	0.18	1,711	0.34	2,057	0.28	595	0.97
Inpatient as % of all surgeries	26.2%	30.9%	0.85	21.4%	1.23	23.7%	1.11	27.0%	0.97
Outpatient Visits									
Non-emergency visits	60,931	75,046	0.81	33,009	1.85	46,302	1.32	57,651	1.06
Emergency visits	5,045	14,086	0.36	7,302	0.69	11,109	0.45	4,832	1.04
Full-time Equivalents (FTEs)									
Administrators	4.0	14.8	0.27	7.1	0.57	10.0	0.40	4.0	1.00
Nurses, licensed	47.3	160.1	0.30	111.0	0.43	78.8	0.60	48.3	0.98
Ancillary nursing personnel	24.8	54.3	0.46	37.6	0.66	25.5	0.97	20.8	1.19
All other personnel	132.8	384.2	0.35	283.4	0.47	202.3	0.66	120.7	1.10
Total FTEs	208.8	613.5	0.34	439.1	0.48	316.6	0.66	193.7	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.3	14.6	0.77	14.7	0.77	18.0	0.63	12.2	0.93
Nurses, licensed	133.8	157.9	0.85	231.6	0.58	141.5	0.95	147.7	0.91
Ancillary nursing personnel	70.2	53.6	1.31	78.4	0.89	45.8	1.53	63.5	1.11
All other personnel	375.9	378.9	0.99	591.3	0.64	363.5	1.03	368.9	1.02
Total FTEs	591.3	605.0	0.98	916.0	0.65	568.9	1.04	592.4	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	7	Health maintenance		Beds set up and staffed	3	Bassinets	1
Discharges	1,618	organization (HMO)	Yes	Discharges	155	Total births	157
Inpatient days	4,121	Preferred Provider		Inpatient days	586	Newborn days	353
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	6	1,299	3,742	171%	10.3	2.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	1	164	379	104%	1.0	2.3
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	2	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	4	0	4.0	Radiological services personnel	6	2	6.9
Physicians and dentists	0	1	0.8	Occupational therapists	2	4	5.4
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	1	1.9
Registered nurses	21	39	42.5	Physical therapists	8	1	8.9
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	4	1	4.7
Licensed practical nurses	2	4	4.8	Recreational therapists	0	0	0.0
Ancillary nursing personnel	11	31	24.8	Psychologists	0	0	0.0
Physician assistants	0	1	0.8	Social workers	2	0	2.0
Nurse Practitioners	0	0	0.0	All other health professionals	28	10	31.8
Medical records personnel	6	4	9.0	All other personnel	23	43	47.4
Pharmacy personnel	3	1	3.7	-----			
Clinical laboratory personnel	8	2	9.3	TOTAL	129	145	208.8

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$31,428,311	Cash and cash equivalents	\$2,049,763	Current liabilities	\$2,976,180
Less deductions	10,283,483	Net Patient receivables	2,969,104	Long-term debt	5,252,496
Net patient revenue	21,144,828	Other receivables	136,819	Other liabilities	0
Plus other revenue	251,130	Land, bldgs and equip: Net	11,271,136	Subtotal	8,228,676
Total revenue	21,395,958	Other assets	5,890,948		
Less expenses	20,456,023			Unrestricted fund balance	14,089,094
Nonoperating gains/losses	241,526	Total Assets	\$22,317,770	Total liabilities & fund balance	\$22,317,770
Net Income	\$1,181,461			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$14,683,401]	46.7%	41.7%	1.12	45.3%	1.03	46.7%	1.00	46.0%	1.02
Medical Assistance [\$2,952,300]	9.4%	9.0%	1.04	6.7%	1.40	7.5%	1.25	8.8%	1.07
Commercial [\$12,260,007]	39.0%	43.2%	0.90	37.4%	1.04	39.8%	0.98	39.3%	0.99
All other [\$1,532,603]	4.9%	6.1%	0.80	10.5%	0.46	6.0%	0.82	5.9%	0.83
Deductions as % of Total Gross Patient Revenue									
Medicare [\$6,830,504]	21.7%	23.7%	0.92	24.0%	0.91	25.5%	0.85	20.4%	1.06
Medical Assistance [\$2,011,147]	6.4%	6.0%	1.07	4.5%	1.43	4.6%	1.40	5.0%	1.27
Commercial [\$908,616]	2.9%	9.4%	0.31	6.0%	0.48	5.6%	0.52	2.5%	1.17
Charity care [\$219,162]	0.7%	1.2%	0.58	0.6%	1.14	1.0%	0.68	0.8%	0.82
All other [\$314,054]	1.0%	1.4%	0.70	2.3%	0.44	0.6%	1.67	1.1%	0.92
Total deductions [\$10,283,483]	32.7%	41.7%	0.78	37.4%	0.87	37.3%	0.88	29.9%	1.09
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.2%	5.1%	0.23	4.8%	0.24	3.8%	0.31	0.8%	1.52
Net gains/losses as % of net income	20.4%	5.3%	3.86	5.0%	4.10	11.2%	1.82	41.4%	0.49
Expenses as % of Total Expenses									
Salary/fringe benefit[\$12,433,005]	60.8%	47.8%	1.27	48.5%	1.25	53.6%	1.13	60.7%	1.00
Supplies and services[\$5,567,886]	27.2%	40.5%	0.67	42.1%	0.65	33.6%	0.81	28.3%	0.96
Capital component [\$1,776,880]	8.7%	8.7%	1.00	5.6%	1.56	9.5%	0.92	8.7%	1.00
Bad debt [\$678,252]	3.3%	3.0%	1.11	3.8%	0.88	3.4%	0.98	2.4%	1.39
Fiscal Statistics									
Operating margin	4.4%	6.1%	0.73	9.5%	0.46	3.7%	1.20	2.2%	1.98
Total hospital profit margin	5.5%	6.4%	0.86	10.0%	0.55	4.1%	1.33	3.7%	1.47
Return on equity	8.4%	10.0%	0.84	15.2%	0.55	5.3%	1.59	5.4%	1.54
Current ratio	2.0	2.5	0.78	5.5	0.36	3.3	0.60	1.9	1.02
Days in net patient accounts receivable	51.3	57.8	0.89	72.9	0.70	59.9	0.86	.	.
Average payment period	56.2	52.6	1.07	58.7	0.96	47.3	1.19	54.4	1.03
Equity financing	63.1%	56.2%	1.12	54.1%	1.17	59.7%	1.06	64.2%	0.98
Long-term debt to equity ratio	0.4	0.5	0.78	0.1	2.63	0.4	0.95	0.4	1.03
Times interest earned	4.5	5.0	0.90	20.0	0.23	2.9	1.56	3.3	1.36
Total asset turnover	1.0	0.9	1.09	0.8	1.17	0.8	1.26	0.9	1.04
Average age of plant: years	8.3	9.5	0.87	13.1	0.63	8.7	0.95	8.5	0.98
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	11.3%	.
Output gross rev (% of total gross pt. rev)	67.9%	44.1%	1.54	43.9%	1.55	57.7%	1.18	63.9%	1.06
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,635	\$7,870	0.59	\$7,442	0.62	\$5,155	0.90	\$4,811	0.96
Inpatient net revenue per day	\$1,636	\$1,834	0.89	\$2,118	0.77	\$1,472	1.11	\$1,672	0.98
Outpatient net rev per visit	\$218	\$343	0.64	\$413	0.53	\$328	0.66	\$179	1.22